



FLEETCOR Appoints New Executive Vice President of Corporate Development and Strategy

December 4, 2019

ATLANTA--(BUSINESS WIRE)--Dec. 4, 2019-- FLEETCOR Technologies, Inc. (NYSE:FLT), a leading global business payments company, today announced the appointment of Steve Greene as Executive Vice President of Corporate Development and Strategy effective immediately. John Coughlin, who has served as acting Executive Vice President of Corporate Development, will now transition full time to his role of Group President, Payables. Greene will be responsible for global M&A activities and head up the Company's strategy function.

"We would like to congratulate Steve on his new appointment," said Ron Clarke, Chairman and CEO of FLEETCOR. "Steve is a terrific fit for the corporate development role. He brings prior PE investing experience, a five-year stint in our corporate development organization, and he knows FLEETCOR well. In addition, our existing corporate development staff will remain intact."

Greene joined FLEETCOR in 2009. He spent his first five years in corporate development where he helped close seven acquisitions in five different countries. Greene then transitioned into an operating role as Managing Director of epyx, FLEETCOR's vehicle maintenance and remarketing software business based in Meriden, UK. During his three years abroad, Greene integrated epyx, doubled its profitability and then successfully transitioned the business to a successor. Since June 2017, Greene has focused on FLEETCOR's North America fuel card business, leading the Company's "beyond fuel" initiative.

Prior to joining FLEETCOR, Greene was a Principal at CHB Capital Partners, a private equity firm and a management consultant at McKinsey & Company. He received his Master of Business Administration from Harvard Business School and his Bachelor of Business Administration from the University of Notre Dame.

About FLEETCOR

FLEETCOR Technologies (NYSE:FLT) is a leading global business payments company that simplifies the way businesses manage and pay their expenses. The FLEETCOR portfolio of brands helps companies automate, secure, digitize and control payments to, or on behalf of, their employees and suppliers. FLEETCOR serves businesses, partners and merchants in North America, Latin America, Europe, and Asia Pacific. For more information, please visit www.FLEETCOR.com.

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