

A Leader in Global Business Payments.

We simplify the way businesses manage and pay their expenses. Our portfolio of brands help companies automate, secure, digitize and control payments to, or on behalf of, their suppliers and employees. Our payment solutions cover four primary expense categories, including: Payables, Tolls, Fuel, and Lodging. We serve businesses, merchants and partners in North America, Latin America, Europe and Asia Pacific. For more information, please visit FLEETCOR.com.



PAYABLES

Solutions that automate and simplify the entire accounts payable process.



TOLLS

RFID technology & convenience for toll-related payments.



FUEL

Smart business solutions for buying fuel and managing expenses.

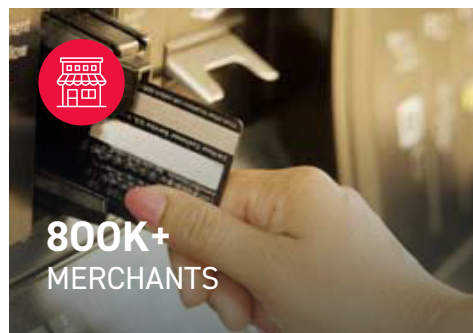
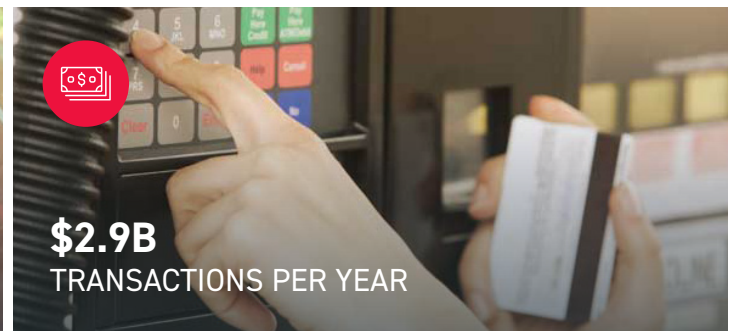


LODGING

Giving businesses a better way to book and save money on hotel rooms.

AT A GLANCE

*AS OF 12/ 31/ 2018



OUR GLOBAL PRESENCE

Solutions Used in 80+ Countries



RECOGNITIONS

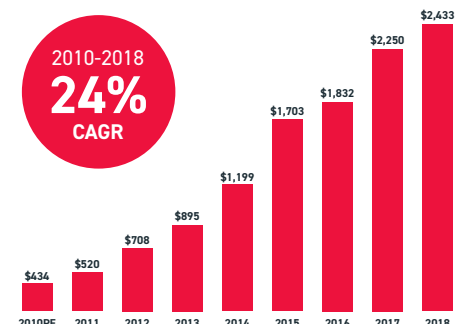
Forbes World's Most Innovative Companies
(4 years in a row)

Forbes Global Growth Champion
(2017-2018)

S&P 500 Member
(2018-2019)

CONSISTENT TRACK RECORD OF GROWTH

REVENUE (\$M)



Q1 HIGHLIGHTS

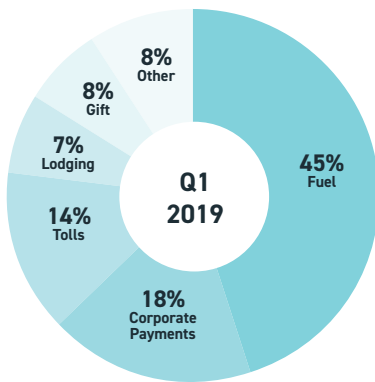
11% Organic Revenue Growth
IN Q1'19

21.2 Billion Market Cap
AS OF 3/31/19

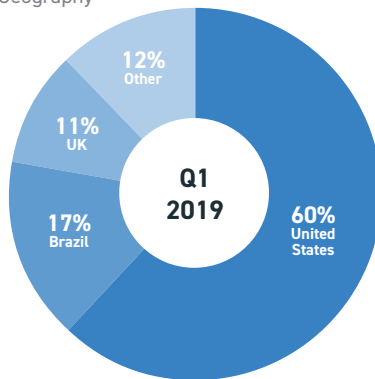
Acquired Nvoicepay, a Leader
in Full AP Automation
ANNOUNCED 3/5/19 (CLOSED 4/1/19)

DIVERSIFIED REVENUE MIX

By Category



By Geography



FINANCIAL PERFORMANCE

in millions, except per-share amounts

	Q1'19 unaudited	Q1'18 unaudited	Growth
Revenue	\$622	\$586	6%
Operating Expense	\$338	\$326	
Operating Income	\$284	\$260	
Net Income	\$172	\$175	-2%
EPS	\$1.93	\$1.88	3%
Adj. Net Income*	\$238	\$234	2%
Adj. EPS*	\$2.67	\$2.50	7%
Diluted Shares	89.244	93.250	

* For reconciliation of Adj. Net Inc. and Adj. EPS, please see the Q1 earnings press release found on FLEETCOR.com

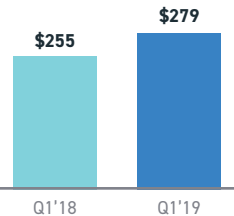
ORGANIC GROWTH PERFORMANCE

in millions



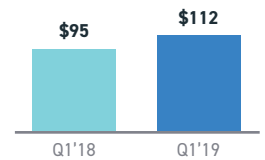
FUEL*

+10%



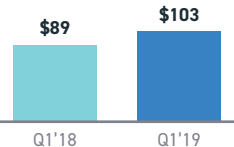
CORPORATE
PAYMENTS*

+18%



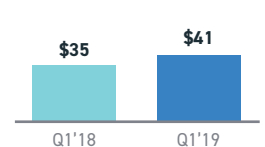
TOLLS*

+15%



LODGING*

+18%



* For reconciliation of non-GAAP to GAAP revenue, please see the Q1 earnings press release and p.6 of the Q1 earnings release supplement found on FLEETCOR.com

Why Invest in FLEETCOR?

We've built a stable, predictable business with consistent, high-growth revenue and earnings per share with recurring revenue and minimal credit risk. Product and geographic diversification, low customer concentration, and balanced revenue sources further fortify our business model. Our strong operating leverage and solid balance sheet generate high cash flow that provides the flexibility to actively pursue accretive M&A and share buybacks.

IR CONTACT

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